## COMMUNITY FUTURES ELK ISLAND REGION Financial Statements Year Ended March 31, 2019

### COMMUNITY FUTURES ELK ISLAND REGION Index to Financial Statements

Year Ended March 31, 2019

	Page
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Statement of Financial Position	2 - 3
Statement of Revenues and Expenditures	4 - 5
Statement of Changes in Fund Balances	6
Statement of Cash Flows	7 - 8
Notes to Financial Statements	9 - 1/



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#### INDEPENDENT AUDITOR'S REPORT

To the Members of Community Futures Elk Island Region

We have audited the accompanying financial statements of Community Futures Elk Island Region, which comprise the statement of financial position as at March 31, 2019 and the statements of revenues and expenditures, changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Community Futures Elk Island Region as at March 31, 2019 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Two Hills, AB July 24, 2019

**Chartered Professional Accountants** 

Neule & Landry LLP

COMMUNITY FUTURES ELK ISLAND REGION Statement of Financial Position March 31, 2019

		O Linesian			
ASSETS	General Fund	special project fund	Kestricted Non-repayable	ted yable	
CURRENT					
Cash Term deposits	\$ 17,843	\$ 9,128	\$ 837	837,905	↔
Accounts receivable (Note 2)	15,787		9	91,215	
Interest receivable (Note 3)		43,400	147	147,839	
Prepaid expenses	1,100	t 1	481	481,704	
	34,730	52,528	1,558,663	,663	
CAPITAL ASSETS (Net) (Note 5)	186,650	14,146			
LOANS AND NOTES RECEIVABLE		ı	3,094,064	064	- 4

ŏ	General Fund	ā	Special project fund	Restricted Non-repayable	ed	- IL	Restricted Repayable	α <u>.</u>	Restricted Disabled		Total 2018		Total 2017
↔	17,843	€9	9,128	\$ 837,905	905	↔	171,827	69	307,200	49	1.343.903	€.	999 793
	15,787			91,	91,215		ı				91,215	•	90,000
	. 1		43,400	147.	147.839				ı		15,787		37,854
				481 704	707		000 70				191,239		188,801
	1,100		1		,		700,10		2,109		570,955		422,873
											1,100		1,100
	34,730		52,528	1,558,663	663		258,909		309,369		2.214.199		1 740 351
	186,650		14,146	'			1		1		200,796		218,514
	1			3,094,064	790		981,643		17,620		4,093,327		4.563 174
θ	221,380 \$	s	66,674	66,674 \$ 4,652,727 \$ 1,240,552	727	<del>69</del>	1,240,552	69	326.989	U	\$ 6 508 322	6	000 000

COMMUNITY FUTURES ELK ISLAND REGION Statement of Financial Position March 31, 2019

				The second second second		4							
	U	General Fund	Sp proje	Special project fund	Re.	Restricted Non-repayable	Restricted Repayable		Restricted	- 1	Total	F	Total
LIABILITIES AND FUND BALANCES CURRENT											2	N	
Accounts payable (Note 7)	69	9,871	မာ	ï	€	18,733	\$ 7,618	<b>⇔</b>	ı	49	36,222	€9	38,996
Inter fund payable		7,651 55,547				1 1	134,374	-4	1,318		7,651	,	7,280
		73,069		ı		18,733	141,992		1,318		235,112		235,076
LONG TERM DEBT (Note 14)		68,618		i.	-	1,300,000			1		1,368,618	<del>,</del>	1,376,117
DEFERRED INCOME		29,606		1		,	,		t		29,606		
	Ì	171,293		a	-	1,318,733	141,992		1,318		1.633.336	1	1 611 193
FUND BALANCES													
Invested in capital assets		110,381		14,146			1		ı		124.527		135 110
		(60,294)		52,528		,	1		1		(7,766)		39,877
Externally restricted		÷		,	3	3,333,994	1,098,560	_	325.671		4.758 225	4	4 735 850
		50,087		66,674	3	3,333,994	1,098,560		325,671		4,874,986	4,6	4,910,846
	İ	50,087		66,674	3	3,333,994	1,098,560		325,671		4,874,986	4,9	4,910,846
	<del>()</del>	221,380	es	66,674	\$	4,652,727	\$ 1.240.552	₩.	326 989	v	\$ 6 508 322	9	6 522 030

Director

APPROVED ON BEHALF OF THE BOARD

COMMUNITY FUTURES ELK ISLAND REGION Statement of Revenues and Expenditures Year Ended March 31, 2019

	General Account Budget	General Account Actual	Special Projects	Non Repayable Investments	Repayable Investments	Disabled Investments		Total 2018	Total 2017	
REVENUES  Western economic diversification Special programs Service and miscellaneous income Interest income Investment interest	\$ 294,963 318,581 85,699	\$ 294,963 323,488 34,971	\$ 204	\$ - - 8,010 271,618	\$	\$ 	<b>↔</b>	294,963 \$ 323,488 34,971 16,979 363,351		266,054 273,367 38,548 8,105 350,832
	699,243	653,422	204	279,628	89,753	10,745		1.033.752	936	936.906
EXPENDITURES Salaries, wages and benefits	537,952	519,157	3*		ı	1		10 457	5	L
Travel and subsistence - staff	26,660	26,424	1	1	•	. 1	,	26 424	084 84	18,025
Advotting and agreement	19,200	24,695	1	•	ï	1		24,695	44	44.914
Advertising and promotion Rental	13,400	17,438	1	•		1		17,438	10,	10,113
GST expense	63,173	10,451	1	•				16,451	16,	16,677
Professional development	11,000	10,022	. ,		r	Ī		11,622		
Travel and subsistence - director	10.700	9 971			•	•		10,820	m ·	3,280
Telephone	10,200	9,833			, ,			9,971	4 (	600
Projects	9,723	9,642	1	t	,	. 1		9,033	א מ	9,080
Business taxes licenses and membershing	086'6	9,340	ı		ı	1		9,340	7,	7,355
Professional fees	0,000	8,935		ı		1		8,935	æ	,670
Property taxes	000,5	5,000	•		ı	1		2,000	5,	5,090
Interest on long term debt		07.57	1	40 507	1			4,277	'n,	5,018
Insurance	3 500	2,27	•	40,037	•	1		52,807	50,	50,412
Credit checks, client expense	200	0,020		ī	1	1		3,325	4	4,996
Delivery freight and express	2,400	1,835	ı	1	•	1		1,835	Ψ,	1,428
Client cost	000	6/1	t	ī	1	1		175		82
Write off on loan receivables		ı			1	1			ω,	3,688
Bad debts	•	r.		309,214	1	ı	ñ	309,214	•	1
					1				300,	300,000
	692,116	693,210	•	357,751	,	1	1,0	1,050,961	990,536	536

,127 (39,788) 204 (78,123)
(39,788) 204
(39,788)
127
COMMUNITY FUTURES ELK ISLAND REGION EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES FROM OPERATIONS OTHER ITEMS

COMMUNITY FUTURES ELK ISLAND REGION Statement of Changes in Fund Balances Year Ended March 31, 2019

	O A	General Account		Special Projects	Non	Non Repayable Investments	Repayable Investments		Disabled		2019		9018
FUND BALANCES - BEGINNING OF YEAR Deficiency of revenues over expenditures Approved fund transfer	€9	103,551 (53,464) -	↔	70,513 (3,839)	€9	3,412,117 (78,123)	\$ 1,008,807 89,753	\$ 2	314,926 10,745	↔	4,909,914 (34,928)	\$	4,976,320 (66,406)
FUND BALANCES - END OF YEAR	€	50,087	es	66,674 \$	49	\$ 3,333,994	\$ 1,098,560	*	325,671	69	\$ 4,874,986	8	4,909,914

# COMMUNITY FUTURES ELK ISLAND REGION Statement of Cash Flows Year Ended March 31, 2019

	General fund	Special project	Non repayable	Repayable	Disabled	Total 2018		Total 2017
OPERATING ACTIVITIES  Excess (deficiency) of revenues Items not affecting cash:	\$ (53,464)	\$ (3,839)	\$ (78,123)	\$ 89,753	\$ 10,745	\$ (34,928)	\$ (828)	(65,989)
Amortization of capital assets Allowance for bad debts Write off on loans	13,676	4,043	309,214	i i i		17,719 - 309,214	17,719 - 09,214	12,776
	(39,788)	204	231,091	89,753	10,745	292,005	305	246,787
Changes in non-cash working capital: Accounts receivable Interest receivable Accounts payable Prepaid expenses Deferred income	22,068 (10,833) 29,606		(116,871) 4,509	(30,985)	(226)	22,068 (148,082) (3,709) 29,606	068 082) 709) 306	(9,790) (139,785) 26,944 2,616
	40,841	T	(112,362)	(28,370)	(226)	(100,117)	117)	(120,015)
Cash flow from operating activities	1,053	204	118,729	61,383	10,519	191,888	88	126.772
INVESTING ACTIVITIES Purchase of fixed assets Repayment (disbursed) of loan receivable Addition to GICs Building deposit		1111	378,252 (1,214)	(225,564)	7,945	160,633 (1,214)	33 214)	(618,888)
Cash flow from (used by) investing activities	1	ı	377,038	(225,564)	7,945	159,419	119	(730.798)
FINANCING ACTIVITIES Interfund transfers Long term debt	14,727 (7,127)	(11,400)	8,960	(12,334)	47	. 7.7)	. (7.127)	- 83.397
Cash flow from (used by) financing activities	7,600	(11,400)	8,960	(12,334)	47	(7,127)	27)	83,397
INCREASE (DECREASE) IN CASH FLOW	8,653	(11,196)	504,727	(176,515)	18,511	344,180	80	(520,629)
								(continues)

COMMUNITY FUTURES ELK ISLAND REGION Statement of Cash Flows (continued)
Year Ended March 31, 2019

	Genel	General fund	Special project		Non repayable	able	Repayable	٥	Disabled	Total 2018		Total 2017
Cash - beginning of year		9,190	20,	20,324	333	333,178	348,342		288,689	666	999,723	1.520.352
CASH - END OF YEAR	εs	17,843	6 \$	9,128 \$	837	837,905	171,827	<del>69</del>	307,200	\$ 1,343,903	\$ 8065	999,723

#### **Notes to Financial Statements**

Year Ended March 31, 2019

#### INTRODUCTION TO NOTES

The COMMUNITY FUTURES ELK ISLAND REGION is a community based organization that provides loans and financial services to small businesses that are otherwise unable to obtain financing. The organization is incorporated under the Alberta Companies Act as a non-profit organization. It is exempt from income taxes under the Income Tax Act as a non-profit organization.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) and, in management's opinion, with consideration of materiality and within the framework of the following accounting policies:

#### Fund accounting

Community Futures Elk Island Region follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's operating costs and general revenues. This fund reports unrestricted resources and restricted operating grants.

The Special Projects Fund accounts for the organization's special projects. This fund reports unrestricted resources and restricted operating grants.

The Loan Investment Funds report restricted resources that are to be used for assistance to small businesses and entrepreneurs in the form of loans, loan guarantees or equity participation. Loans from the Loan Investment Fund for the Disabled are limited to businesses owned and operated by disabled. The organization is restricted in the types of loans that can be made according to its agreement with the federal government.

#### Cash and cash equivalents

The organizations policy is to present bank balances and term deposits with a maturity period of three months or less from the date of acquisition under cash and cash equivalents.

#### Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Amortization is provided on a straight line basis over the assets' estimated lives, which is 5 years. Amortization expense is reported in the General Fund and Special Projects Fund.

#### Revenue recognition

Community Futures Elk Island Region follows the restricted fund method of accounting for contributions.

Restricted contributions related to general operations are recognized as revenue of the General Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the General Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

(continues)

#### **Notes to Financial Statements**

Year Ended March 31, 2019

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investment loans and accrued interest receivable

Investment loans are classified as held to maturity financial instruments and are recorded at the lower of principle plus accrued interest and estimated realizable value.

Interest income from loans is recorded on the accrual basis for all loans not classified as impaired. Loans are classified as repaired when there is reasonable doubt as to the timely collection of some portion of the principle or interest. This assessment is made by management and the Board of Directors.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

#### Financial instruments policy

The organization initially measures its financial assets and financial liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost. Changes in the fair value are recognized in the statement of operations.

The financial assets subsequently measured at amortized cost include cash, and accounts receivable. The financial liabilities measured at amortize cost include trade accounts payable and accrued liabilities.

2.	ACCOUNTS RECEIVABLE			
			2019	 2018
	General trade receivable Receivable from federal government	\$	4,164 11,622	\$ 22,417 15,436
		<u>\$</u>	15,786	\$ 37,853
3.	INTEREST RECEIVABLE			
			2019	0040
		· ·		 2018
	Loan interest receivable Allowance for doubtful accounts	\$	606,536 (35,581)	\$ 458,454 (35,581)

#### **Notes to Financial Statements**

Year Ended March 31, 2019

#### 4. INTERFUND RECEIVABLE / PAYABLE

The interfund receivable and payables are the amounts that are required to reimburse the other Funds for receipts and disbursements made on their behalf. These internally restricted amounts are not available for any other purpose with out the approval of the board of directors. Interfund amounts bear no interest and are not governed by term of repayment in the year.

#### 5. PROPERTY AND EQUIPMENT

		Cost	 cumulated nortization	N	2019 let book value	2018 Net book value
Buildings Computer equipment Computer software Furniture and fixtures Leasehold improvements	\$	191,700 74,197 16,597 81,973 20,209	\$ 11,349 72,041 13,250 81,177 6,063	\$	180,351 2,156 3,347 796 14,146	\$ 187,866 5,081 5,447 1,932 18,188
	\$	384,676	\$ 183,880	\$	200,796	\$ 218,514

#### 6. INVESTMENT LOANS RECEIVABLE

Outstanding loans to entrepreneurs are interest bearing at floating rates with blended principle and interest repayments. Security is taken on these loans as appropriate to the situation and includes personal guarantees, general security agreements covering business assets and mortgages on land and buildings.

#### 7. ACCOUNTS PAYABLE

	<del> </del>	2019	2018
Trade accounts payable Excess loan payments payable	<b>\$</b>	21,527	\$ 20,702
	\$	21,527	\$ 20,702

#### 8. LOANS PAYABLE

The loan payable is a demand loan requiring monthly payments of interest only. Interest is currently at 3.0%

#### Notes to Financial Statements

Year Ended March 31, 2019

#### ALLOWANCE FOR CREDIT LOSS

An allowance for losses on investment loans is made based on expected loan default rates, potential loss ratios and review of loans portfolio, as determined by management as follows:

		Opening balance		Provision for credit losses		Actual write off		Ending balance	
Loan investment fund - general Loan investment fund - repayable	\$	563,520 65,688	\$	309,214	\$	309,214	\$	563,520 65,688	
	\$	629,208	\$	309,214	\$	309,214	\$	629,208	

Actual write-offs, net of recoveries, will be deducted from the allowance for credit losses. The provision for credit losses in the statement of income and changes in fund balances is charged with an amount sufficient to keep the balance in the allowance for credit losses adequate to absorb all credit related losses.

#### FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of March 31, 2019.

#### (a) (a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The association's main credit risk relate to its interest receivable and loans receivable.

#### (b) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The association's main interest rate risk involves the loans receivable and loans payable.

#### **Notes to Financial Statements**

Year Ended March 31, 2019

#### 11. EXTERNALLY RESTRICTED NET ASSETS

Major categories of externally imposed restrictions on net assets are as follows:

	 2019	2018
General Conditionally repayable fund Conditionally repayable disabled fund	\$ 3,333,994 1,098,560 325,671	\$ 3,412,117 1,008,807 314,926
	\$ 4,758,225	\$ 4,735,850

Loan investment funds restricted to loans and equity investments to entrepreneurs

Under the terms and conditions of the contribution agreement with the Department of Western Economic Diversification, Loan investment funds include Conditionally Repayable Funds in the amount of \$700,000 that are repayable if any of the following conditions occur:

- 1. The Conditionally Repayable Investment Fund is not administered according to the terms and conditions specified in the Agreement; or
- 2. Based on review and evaluation of the operations and the Conditionally Repayable Investment Funds of the Corporation, The Conditionally Repayable Investment Fund is not providing satisfactory level of benefits in terms of employment creation, the development of SME's, and strengthening of the western Canadian economy; or
- 3. In the opinion of the Minister, the Conditionally Repayable Fund is no longer necessary or relevant to the development of the western Canadian economy; or
- 4. The Agreement is terminated as described in Section 7 of the agreement; or
- 5. An event of default occurs, as described in Section 7 of the agreement; or
- The Minister does not approve terms and conditions to extend the Project beyond the Completion Date or the Corporation does not agree to extend the Project beyond the Completion Date of March 31, 2019.

#### 12. LOCAL AUTHORITIES PENSION PLAN

Employees of the Community Futures Elk Island Region participate in the Local Authorities Pension Plan (LAPP), which is one of the plans covered by the Alberta Public Sector Pension Plans Act. The LAPP is financed by employer and employee contributions and investment earnings of the LAPP Fund.

Contributions for current service are recorded as expenditures in the year in which they become due.

Total current service contributions by the Organization to the LAPP in 2018-19 were \$30,851.

At December 31, 2019, the LAPP disclosed an actuarial surplus of \$3.5 billion.

#### 13. ECONOMIC DEPENDENCE

The organization receives 95% of its operating revenues from federal, provincial and municipal governments and is economically dependent upon them.

#### **Notes to Financial Statements**

Year Ended March 31, 2019

14.	LONG TERM DEBT		2019	2018	
	ATB Financial loan bearing interest at 5.05% per annum, repayable in monthly blended payments of \$950. The loan matures on April 30, 2027 and is secured by Marketable				
	security with a value of \$90000	\$	76,269	\$ 83,396	
			76,269	83,396	
	Amounts payable within one year		(7,651)	 (7,280)	
		\$	68,618	\$ 76,116	
	Principal repayment terms are approximately:				
	2020 2021 2022 2023 2024 Thereafter	\$	7,651 8,062 8,485 8,930 9,393 33,748		